

ESTCO

From Facility to Everyday Utility

CAPABILITY STATEMENT

ESTCO Enterprises, Inc.

COMPANY PROFILE

ESTCO Enterprises, Inc. was founded in 1970 by USMC Captain Eric S. Taylor. Upon returning from Vietnam, Eric wanted to create a business dedicated to servicing the inventory needs for manufacturing on the west coast. As a Woman-Owned Small Business with SBA Certification, attention to detail and communication is key to running a successful business and ESTCO knows first-hand how to keep a small family-owned business successfully running. Through our long-standing relationships with vendors, both abroad and domestic, we have been able to pivot our business model to provide a variety of PPE to assist government/state entities and private companies to meet their supply.

What sets ESTCO apart from the competition is our team, processes, client relationship management, competitive pricing, reliability, and on-time deliveries with expedited shipping. ESTCO is committed to providing high quality products and exceptional customer service. Having been in business for over 50 years, ESTCO knows how to tailor services to fit clients need.

ADDRESS

1549 Simpson Way
Escondido, CA 92029

CONTACT

888.696.7826
760.489.8745

ONLINE

✉ govsales@estcoenterprises.com
sales@estcoenterprises.com

🌐 www.estcoenterprises.com

COMPANY CERTIFICATIONS

✓ Small Business/Micro Business (SBA) #2012292

✓ ISO 9001:2015

✓ FDA Registered



PRIMARY NAICS

326199 All Other Plastics Product Manufacturing

326299 All Other Rubber Product Manufacturing

332722 Bolt, Nut, Screw, Rivet, and Washer Manufacturing

335931 Current-Carrying Wiring Device Manufacturing

336390 Other Motor Vehicle Parts Manufacturing

339113 Surgical Appliance and Supplies Manufacturing

339991 Gasket, Packing and Sealing Device Manufacturing

423450 Medical, Dental, and Hospital Equipment and Supplies

423840 Industrial Supplies Merchant Wholesaler

423850 Janitorial Equipment and Supplies

423860 Transportation Equipment & Supplies Merchant

424120 Stationary & Office Supplies

424310 Piece Goods, Notions, and Other Dry Goods Merchant

453210 Paper Merchant Wholesalers Office Supplies

924230 Emergency and Other Relief Services

PRODUCTS OFFERED

● Office Supplies

● Janitorial Supplies

● Safety Supplies

● Tactical Gear

● Hand & Power Tools

● Industrial Supplies

● Storage Equipment

● PPE Items – 3M Masks, Nitrile Gloves, Wipes

SERVICES AND PRODUCTS

SUPPLIES PROVIDED BY MAJOR MANUFACTURERS

- Weatherization Products (Weatherstripping)
- Heating Ventilation And Air Conditioning (HVAC) Supplies & Equipment
- Lighting (A-lamps/4 Foot Led/Ballasts) Supplies
- Water Conservation Supplies (Aerators/Showerheads/TSV's)
- Water Heaters, Equipment
- Office Supplies (General)

JANITORIAL SUPPLIES & SERVICES

SUPPLIES – PROVIDED BY MAJOR MANUFACTURERS

- Surface Disinfectants & Sanitizers
- Calcium, Lime And Rust Removers, etc.
- Brooms, Dust Pans, Mops, Janitor-Housekeeping Carts & Accessories
- Hand Soap Dispensers
- Disinfectant Hand Gel Dispensers
- Paper Towels, Toilet Paper
- We Can Supply Any Item You Would Like To Request

SERVICES – OUTSOURCED

(WE USE RELIABLE CERTIFIED INDUSTRY PROFESSIONALS)

- Business Cleaning Services
- Restroom Cleaning Services – Includes Supplies & Sanitation
- If You Are Looking For A Specific Service, We Are There To Work With You And Your Needs

SAFETY SUPPLIES

(WE HAVE IN-HOUSE STOCK ITEMS AND WE HAVE ALSO PARTNERED WITH MAJOR MANUFACTURERS)

- 3m N95 Masks – 8210
- 3m N95 Masks With Valve - 8210V
- 3m N95 Masks – 8511
- Honeywell N95 Masks – DC365, 1860
- 3-Ply Disposable Masks, Ear Loop
- 3-Ply Disposable Masks, With Ties
- Hand Sanitizer Gel, 8 Oz
- Nitrile Gloves – Blue
- Vinyl Gloves
- Isolation Gowns – Level 2

WHY ESTCO?

- ✓ No Job Is Too Small Or Too Large
- ✓ We Will Work With Whatever Your Needs Are To Make Your Project Successful
- ✓ We Will Give You The Best Competitive Price

MAJOR CONTRACTS

- **State of California NASPO Contract # 7-18-51-04.01**

- State of California Facilities Maintenance, Repair and Operations (MRO), ValuePoint Supplier Partner

- **State of California Contract # 1-20-65-32H**

- Masks, Respirator and Surgical. 6 Subcategories: N95 Vented, N95 Non-Vented, N95 Surgical, Level 1 Surgical Masks Adult & Child (Earloop & Tieback), Level 2 Surgical Masks Adult & Child (Earloop & Tieback), Level 3 Surgical Masks (Earloop & Tieback)

- **County of San Diego Contract # 564482**

- Level 2 Surgical Masks (Earloop & Tieback)

KEY CLIENTS

- NASA
- Boeing
- Lockheed Martin
- McDonnell Douglas
- BE Aerospace
- BAE
- American Airlines
- Delta Airlines
- United Airlines
- L3
- Cardinal Health
- Teleflex Medical
- BD (Medical)
- Phillips-Medisize
- Altec
- Daimler
- Freightliner
- Utility Trailer
- Caterpillar
- GM
- Volvo
- Hyundai
- Uhaul
- K&N Engineering
- Jacuzzi
- Sundance Spas
- MAAX Spas
- Artesian Spas
- Marvin Windows
- Fastenal
- Grainger
- Arrowhead Water
- SAIC
- General Atomics
- Orbital
- Sterigenics
- Mitsubishi
- Xerox
- Qualcomm
- Department Of General Services (State of California)
- Department Of Corrections (State of California)
- US Navy
- US Army
- County of San Diego
- CalVet
- CALFire
- Fender
- Franklin Electric
- Pentair
- General Dynamics
- Northrop Grumman
- Hewlett Packard
- Intel
- Raytheon
- IBM
- Kraft
- Sandia National Labs
- Honeywell
- Delphi
- Tesla
- Thermo Fisher
- Viking





JOSH TAYLOR, PRESIDENT

SELLER'S PERMIT/LICENSE #16624713

CAGE: 0H6Y7

DUNS: 040945768

 (619).723.8976

 (760).489.8745

 josh@estcoenterprises.com

 estcoenterprises.com
estcosafety.com

